

### DEPARTMENT OF COMMERCE & INSURANCE

P.O. Box 690, Jefferson City. Mo. 65102-0690

#### **ORDER**

After full consideration and review of the report of the financial examination of Coventry Health and Life Insurance Company for the period ended December 31, 2020, together with any written submissions or rebuttals and any relevant portions of the examiner's workpapers, I, Chlora Lindley-Myers, Director of the Missouri Department of Commerce and Insurance pursuant to section 374.205.3(3)(a), RSMo, adopt such examination report. After my consideration and review of such report, workpapers, and written submissions or rebuttals, I hereby incorporate by reference and deem the following parts of such report to be my findings and conclusions to accompany this order pursuant to section 374.205.3(4), RSMo: summary of significant finding, company history, management and control, territory and plan of operation, growth of company and loss experience, reinsurance, accounts and records, financial statements, comments on financial statement items, financial statement changes resulting from examination. and summary recommendations.

Based on such findings and conclusions, I hereby ORDER that the report of the financial examination of Coventry Health and Life Insurance Company as of December 31, 2020 be and is hereby ADOPTED as filed and for Coventry Health and Life Insurance Company to take the following action or actions, which I consider necessary to cure any violation of law, regulation or prior order of the Director revealed by such report: (1) account for its financial condition and affairs in a manner consistent with the Director's findings and conclusions.

So ordered, signed and official seal affixed this Octh day of June, 2022.

Chlora Lindley-Myers, Director

Department of Commerce and Insurance



REPORT OF FINANCIAL EXAMINATION OF

## COVENTRY HEALTH AND LIFE INSURANCE COMPANY

AS OF DECEMBER 31, 2020

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Honorable Chlora Lindley-Myers, Director Missouri Department of Commerce and Insurance 301 West High Street, Room 530 Jefferson City, Missouri 65101

Director Lindley-Myers:

In accordance with your financial examination warrant, a full-scope financial examination has been made of the records, affairs, and financial condition of

#### **Coventry Health and Life Insurance Company (NAIC #81973)**

hereinafter referred to as such, as CHL, or as the Company. Its administrative office is located at 15400 Calhoun Drive, Suite 300, Rockville, MD 20855; telephone number (800) 843-7421. The fieldwork for this examination began on April 1, 2021, and concluded on the above date.

#### **SCOPE OF EXAMINATION**

#### **Period Covered**

The Missouri Department of Commerce and Insurance (Department) has performed a multiple-state financial examination of Coventry Health and Life Insurance Company. The last examination of the Company by the Department covered the period of January 1, 2013, through December 31, 2015. The current examination covers the period of January 1, 2016, through December 31, 2020, as well as a review of any material transactions and events occurring subsequent to the examination period through the date of this report.

#### **Procedures**

We conducted our examination in accordance with the National Association of Insurance Commissioners (NAIC) *Financial Condition Examiners Handbook* (*Handbook*), except where practices, procedures, and applicable regulations of the Department or statutes of the state of Missouri prevailed. The *Handbook* requires that we plan and perform the examination to evaluate the financial condition, assess corporate governance, identify current and prospective risks of the Company, and evaluate system controls and procedures used to mitigate those risks. An examination also includes the identification and evaluation of significant risks that could cause the Company's surplus to be materially misstated, both on a current and prospective basis.

This examination also included a review of significant estimates made by management and evaluation of management's compliance with Statutory Accounting Principles. The examination does not attest to the fair presentation of the financial statements included herein. If, during the course of the examination an adjustment is identified, the impact of such adjustment will be documented separately following the Company's financial statements.

All accounts and activities of the Company were considered in accordance with the risk-focused examination process. Those activities considered in the examination as key to CHL included Investments; Claims Handling and Reserving; Premiums and Underwriting; Related Parties; Reinsurance; Healthcare Related Items; and Capital and Surplus. The examination also included a review and evaluation of information technology general controls.

This examination was conducted as part of a coordinated examination of the Aetna Inc. group, which consists of sixty insurance companies domiciled in twenty-seven states. The Connecticut Insurance Department (CID) is the lead state regulator for the group. Along with Missouri, twenty-six other states participated in the coordinated examination. The examination was also conducted concurrently with the examinations of the Company's Missouri domiciled affiliates, Coventry Health Care of Missouri, Inc. and Aetna Better Health of Missouri LLC.

This examination report includes significant findings of fact, as mentioned in Section 374.205 RSMo (Examination, director may conduct, when...) and general information about the Company and its financial condition. There may be other items identified during the examination that, due to their nature (e.g., subjective conclusions, proprietary information, etc.), are not included within the examination report but are separately communicated to other regulators and/or the Company.

#### **SUMMARY OF SIGNIFICANT FINDINGS**

None.

#### **COMPANY HISTORY**

#### General

The Company incorporated in the state of Texas as American Service Life Insurance Company on April 15, 1968. In 1987, Coventry Corporation (DE) acquired the Company. In 1995, the Company changed its name to Coventry Health and Life Insurance Company. In 1999, the Company re-domesticated from Texas to the state of Delaware. In 2012, the Company re-domesticated to the state of Missouri.

On May 7, 2013, Coventry Health Care, Inc., the Company's then-parent, completed a merger with Aetna Inc. On January 1, 2014, Coventry Health Care, Inc., which had survived the merger as a wholly-owned subsidiary of Aetna Inc., merged into Aetna Health Holdings, LLC. On February 24, 2015, the Company organized a wholly-owned subsidiary, Aetna Better Health of Kentucky Insurance Company.

#### Mergers, Acquisitions, and Major Corporate Events

In November 2016, the Company's Medicaid business was transferred to Aetna Better Health of Kentucky Insurance Company. In February 2017, Aetna Inc. and Humana, Inc. mutually terminated their merger agreement, which had been proposed in July 2015. In November 2018, CVS Health Corporation completed its acquisition of Aetna Inc. and its subsidiaries, including the Company.

#### **Dividends and Capital Contributions**

The Company paid dividends to its immediate parent, Aetna Health Holdings, LLC, as indicated below. Ordinary dividends comprised \$66,010,581 of the total below. Extraordinary dividends comprised \$828,989,419 of the total. The Department approved all extraordinary dividends. There were no capital contributions during the exam period.

Year	Amount
2017	\$ 200,000,000
2018	250,000,000
2019	200,000,000
2020	245,000,000
Total	\$ 895,000,000

#### **Surplus Notes**

There were no surplus notes issued or outstanding during the current examination period.

#### MANAGEMENT AND CONTROL

#### **Board of Directors**

The management of the Company is vested in a Board of Directors appointed by the shareholder. The Company's Bylaws specify that there shall be not less than nine or more than eleven members. The Board of Directors appointed and serving as of December 31, 2020, were as follows:

Name and Address John Anders St. Louis, MO	Principal Occupation and Business Affiliation Senior Market Compliance Consultant CVS Health
James Bostian Morrisville, NC	Vice-President, Aetna Market President CVS Health
James Boyman West Hollywood, CA	President, CHL Vice-President, Aetna Territory Leader, CVS Health
Robert Healy Hartford, CT	Vice-President, Insurance Capital Management & Leasing Finance, CVS Health
John Maroney Hartford, CT	Vice-President, Enterprise Risk Management CVS Health
Gregory Martino Blue Bell, PA	Executive Director Government Affairs CVS Health
Tracy Smith Cumberland, RI	Vice-President and Treasurer, CHL Vice-President, CVS Health
Cathleen Tinker Wichita, KS	Lead Director Market Compliance CVS Health
Robert Walker Hartford, CT	Chief Financial Officer, Consumer Health & Service CVS Health

#### **Senior Officers**

The officers elected and serving, as of December 31, 2020, were as follows:

Name Office James Boyman President Edward Lee Vice-President and Secretary Kevin Casey Senior Investment Officer **Assistant Corporate Controller** Peter Keller **Assistant Corporate Controller** Bryan Lane Whitney Lavoie **Assistant Corporate Controller Assistant Corporate Controller** Scott Miller

Robert Parslow Corporate Controller

Tracy Smith Vice-President and Treasurer

#### **Principal Committees**

The Company does not have any committees. The audit committee of Aetna Health Holdings, LLC, CHL's immediate parent, serves as the Company's audit committee.

#### **Corporate Records**

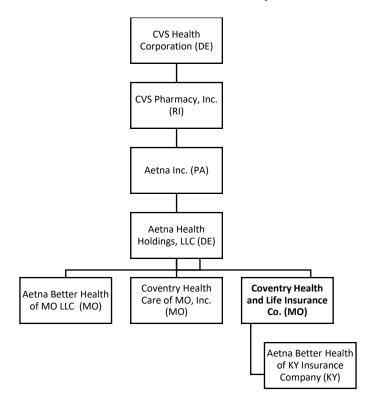
The Company's Articles of Incorporation and Bylaws were reviewed. Both documents were amended in 2019 to reflect the Company's new home office address. The minutes of the shareholder's meetings and the Board of Directors' meetings were reviewed for the period under examination.

#### **Holding Company, Subsidiaries, and Affiliates**

CHL is a member of an Insurance Holding Company System, as defined by Section 382.010 RSMo (Definitions). Aetna Health Holdings, LLC (DE) is the Company's immediate parent. CVS Health Corporation (DE) is the ultimate controlling entity in the group. CVS Health Corporation is a publicly-traded company listed on the New York Stock Exchange as CVS.

#### **Organizational Chart**

The following organizational chart depicts the applicable portion of the holding company group as of December 31, 2020. All subsidiaries shown are wholly-owned unless otherwise noted.



#### **Intercompany Transactions**

The following agreements represent significant contracts executed with affiliated entities that were in effect during the examination period. A brief description of these agreements follows:

Administrative Services Agreement: The Company and Aetna Health Management, LLC (AHM) are parties to an administrative services agreement that became effective January 1, 2014. Under the agreement, AHM provides services, including accounting and processing of claims and premiums. In exchange, CHL remits a portion of its earned Medicare premium revenue to AHM.

Pharmacy Rebate Agreement: The Company and AHM are parties to a pharmacy rebate agreement that became effective January 1, 2014. The agreement enables CHL to receive manufacturers' pharmacy rebates through AHM. CHL remits a percentage of its pharmacy rebates to AHM as a fee. This agreement was terminated effective January 1, 2018.

Administrative Health Services Agreement: CHL and MHNet Specialty Services, LLC (MHN) are parties to an administrative health services agreement originally effective June 1, 2008. Under the agreement, MHN provides mental health services to the Company's members. This agreement was terminated effective December 31, 2020.

Tax Sharing Agreement: Under an agreement that became effective January 1, 2019, CVS Health Corporation (CVS) and its subsidiaries, including CHL, file a consolidated federal income tax return. The Company's tax liability is determined as if the Company filed a stand-alone return. Federal income tax receivables or payables are due from or to CVS.

#### **TERRITORY AND PLAN OF OPERATION**

The Company is licensed in Missouri under Chapter 376 RSMo (Life, Health and Accident Insurance Laws). The Company is also licensed in forty-eight other states and the District of Columbia.

The Company writes Medicare and Medicare Supplement business. The Company markets its products through independent agents and brokers and through benefits consultants.

#### **GROWTH OF COMPANY AND LOSS EXPERIENCE**

After declining in 2017, the Company's premiums have increased each subsequent year. CHL continues to generate underwriting gains and produce net income each year. The decline in capital and surplus reflects significant dividend payments for the period 2017 through 2020.

The table below summarizes the Company's growth for the period under examination:

(\$000s omitted)

		Net		Net	Capital	Ratio of Net
	Total	Premiums	Underwriting	Income	and	<b>Premiums</b>
Year	<b>Assets</b>	Earned	Gain (Loss)	(Loss)	Surplus	to Surplus
2016	\$ 1,512,484	\$ 2,484,541	\$ 71,120	\$ 77,623	\$ 1,145,328	2.2
2017	1,354,270	1,673,549	118,097	114,897	1,108,392	1.5
2018	1,251,184	1,728,046	36,959	47,633	963,924	1.8
2019	1,200,025	2,047,301	39,023	64,549	881,463	2.3
2020	1,192,802	2,100,484	136,240	116,487	806,709	2.6

The table below summarizes the Company's total revenues, incurred hospital and medical expenses, and medical loss ratios for the period under examination:

(\$000s omitted)

T	otal Revenues		Total Hospital and Medical Benefits	Medical Loss Ratio
\$	2,484,525	\$	2,032,750	81.8%
	1,673,538		1,305,696	78.0%
	1,728,042		1,419,916	82.2%
	2,047,292		1,718,269	83.9%
	2,100,483		1,672,531	79.6%
		1,673,538 1,728,042 2,047,292	**Total Revenues**  \$ 2,484,525	Total Revenues       Benefits         \$ 2,484,525       \$ 2,032,750         1,673,538       1,305,696         1,728,042       1,419,916         2,047,292       1,718,269

#### REINSURANCE

#### General

The Company's premium activity on a direct written, assumed, and ceded basis for the period under examination is detailed below:

#### (\$000s omitted)

Premium Type	2016	2017	2018	2019	2020
Direct Premiums Written	\$ 2,496,428	\$ 1,695,391	\$ 1,715,674	\$ 2,053,943	\$ 2,115,151
Reinsurance Assumed:					
Affiliates	1,177	0	0	0	0
Reinsurance Ceded:					
Non-Affiliates	8,069	6,713	6,588	7,143	14,663
Net Premiums Written	\$ 2,489,536	\$ 1,688,679	\$ 1,709,086	\$ 2,046,800	\$ 2,100,488

#### **Assumed Reinsurance**

The company assumed reinsurance from affiliates under separate excess of loss agreements. These agreements terminated January 1, 2016. No business was assumed from 2017 through 2020.

#### **Ceded Reinsurance**

Effective April 1, 2014, the Company entered into a quota share agreement with Fresenius Medical Care Reinsurance Company (Cayman) covering Medicare Advantage Plans. Under the agreement, the Company cedes 100% of eligible expenses incurred per program participant per agreement year.

The Company is contingently liable for all reinsurance losses ceded to others. This contingent liability would become an actual liability in the event that an assuming reinsurer fails to perform its obligations under the reinsurance contract.

#### **ACCOUNTS AND RECORDS**

#### **Independent Auditor**

The certified public accounting (CPA) firm, Ernst & Young LLP (E&Y), in Boston, MA performed the statutory audit of the Company for the years 2019 through 2020. For the period of 2016 through 2018, Klynveld Peat Marwick Goerdeler LLP (KPMG) of Hartford, CT performed the statutory audit. Reliance was placed upon the CPA workpapers as deemed appropriate. Such reliance included, but was not limited to, walk-throughs, control testing and substantive testing.

#### **Actuarial Opinion**

For the years 2016 through 2018, reserves and related actuarial items were reviewed and certified by John M. Stenson, FSA, MAAA of Hartford, CT. For 2019 through 2020, reserves and related actuarial items were reviewed and certified by Jeffrey Drzazgowski, FSA, MAAA of Hartford CT. Both actuaries were employees of Aetna.

#### **Consulting Actuary**

Pursuant to a contract with the CID, Karen Elsom, FSA, MAAA of Lewis & Ellis, Inc., reviewed the underlying actuarial assumptions and methodologies used by CHL to determine the adequacy of reserves and other actuarial items. Karen Elsom determined that the Company made a reasonable provision for the reserves and other actuarial items that were reported in the statutory financial statements, as of December 31, 2020.

#### **Information Systems**

In conjunction with this examination, CID contracted with Risk & Regulatory Consulting to conduct a review of the Company's information systems.

#### **FINANCIAL STATEMENTS**

The following financial statements are based on the statutory financial statements filed by the Company with the Department and present the financial condition of the Company for the period ending December 31, 2020. The accompanying comments on financial statements reflect any examination adjustments to the amounts reported in the financial statements and should be considered an integral part of the financial statements. The failure of any column of numbers to add to its respective total is due to rounding or truncation.

There may have been additional differences found in the course of this examination, which are not shown in the "Comments on Financial Statement Items." These differences were determined to be immaterial concerning their effect on the financial statements, and therefore were only communicated to the Company and noted in the workpapers for each individual key activity.

ASSETS
As of December 31, 2020

		Nonadmitted	Net Admitted
	Assets	Assets	Assets
Bonds	\$ 528,791,330	\$	\$ 528,791,330
Stocks:			
Common Stocks	425,001,808		425,001,808
Mortgage Loans on Real Estate:			
First Liens	15,223,353		15,223,353
Cash, Cash Equivalents, and Short-			
Term Investments	104,685,441		104,685,441
Other Invested Assets	27,724,784		27,724,784
Receivables for Securities	503,750		503,750
Investment Income Due and Accrued	5,606,807		5,606,807
Uncollected Premiums and			
Agents' Balances in the Course			
of Collection	1,166,915	891,143	275,772
Accrued Retrospective Premiums	51,551,113		51,551,113
Amounts Receivable Relating to			
Uninsured Plans	13,483,700		13,483,700
Net Deferred Tax Asset	3,848,869	233,498	3,615,371
Guaranty Funds Receivable or on			
Deposit	685,510		685,510
Health Care and Other Amounts			
Receivable	15,023,025	1,273	15,021,752
Premium Taxes Recoverable	631,227		631,227
Prepaid Expenses	 70	 70	 
TOTAL ASSETS	\$ 1,193,927,702	\$ 1,125,984	\$ 1,192,801,718

### LIABILITIES, CAPITAL AND SURPLUS As of December 31, 2020

Claims Unpaid	\$ 202,639,578
Accrued Medical Incentive Pool and Bonus Amounts	5,739,381
Unpaid Claims Adjustment Expenses	3,097,766
Aggregate Health Policy Reserves	46,648,156
Premiums Received in Advance	682,535
General Expenses Due or Accrued	2,775,975
Current Federal and Foreign Income Tax Payable and Interest Thereon	16,693,426
Remittances and Items Not Allocated	1,856,099
Amounts Due to Parent, Subsidiaries, and Affiliates	97,377,939
Payable for Securities	5,503,723
Funds Held Under Reinsurance Treaties	1,811,402
Liability for Amounts Held Under Uninsured Plans	267,175
Escheat Payable	 999,521
TOTAL LIABILITIES	\$ 386,092,676
Common Capital Stock	2,500,000
Gross Paid-In and Contributed Surplus	340,163,654
Unassigned Funds (Surplus)	464,045,388
TOTAL CAPITAL AND SURPLUS	\$ 806,709,042
TOTAL LIABILITIES AND SURPLUS	\$ 1,192,801,718

#### STATEMENT OF REVENUE AND EXPENSES

For the Year Ended December 31, 2020

NET INCOME (LOSS)	\$	116,487,010
Federal and Foreign Income Taxes Incurred	_	37,612,720
Net Income (Loss) After Capital Gains Tax and Before All Other Federal Income Taxes	\$	154,099,730
State Tax Penalties		(50)
Net Investment Gain (Loss)	\$	17,860,204
Net Investment Income Earned Net Realized Capital Gains		19,230,009 (1,369,805)
Net Underwriting Gain (Loss)	\$	136,239,576
Total Underwriting Deductions	\$	1,964,243,089
General Administrative Expenses Increase in Reserves for Life and Accident and Health Contracts		248,897,742 177
Claims Adjustment Expenses		42,814,598
Net Reinsurance Recoveries		(13,912,537)
Prescription Drugs Incentive Pool, Withhold Adjustments, and Bonus Amounts		262,127,295 6,337,726
Emergency Room and Out-of-Area		71,637,671
Outside Referrals		55,591,800
Hospital/Medical Benefits Other Professional Services		1,192,068,877 98,679,740
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Total Revenue	\$	2,100,482,665
Change in Unearned Premium Reserves and Reserve for Rate Credits Other Income		(3,604) (1,087)
Net Premium Income	\$	2,100,487,356

**RECONCILIATION OF CAPITAL AND SURPLUS**Changes from January 1, 2016 to December 31, 2020

#### (\$000's omitted)

(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		2016	2017	2018	2019	2020
Capital and Surplus,						
Beginning of Year	\$	949,347	\$ 1,145,328	\$ 1,108,392 \$	963,924 \$	881,463
Net Income (Loss)		77,623	114,897	47,633	64,549	116,487
Change in Net Unrealized						
Capital Gains (Losses)						
Less Capital Gains Tax		117,019	49,259	59,154	51,067	52,155
Change in Net Deferred						
Income Tax		(20,678)	(12,954)	(2,749)	1,352	1,951
Change in Nonadmitted						
Assets		22,401	12,229	740	572	(347)
Change in Unauthorized						
and Certified						
Reinsurance		(385)	, ,			
Dividends to Stockholders		0	(200,000)	(250,000)	(200,000)	(245,000)
Net Change in Capital and						
Surplus		195,981	(36,936)	(144,468)	(82,461)	(74,754)
Capital and Surplus, End						
of Year	<b>\$</b> 1	,145,328	\$ 1,108,392	\$ 963,924 \$	881,463 \$	806,709

#### **COMMENTS ON FINANCIAL STATEMENT ITEMS**

None.

#### FINANCIAL STATEMENT CHANGES RESULTING FROM EXAMINATION

None.

#### **SUMMARY OF RECOMMENDATIONS**

None.

#### **SUBSEQUENT EVENTS**

The COVID-19 pandemic has continued to develop, with significant uncertainty remaining regarding the full effect of COVID-19 on the U.S. and global insurance and reinsurance industry. The Department has been in communication with the Company regarding the impact of COVID-19 on its business operations and financial position. The Department continues to closely monitor the impact of the pandemic on the Company and will take necessary action if a solvency concern arises.

#### **ACKNOWLEDGMENT**

The assistance and cooperation extended by the officers and the employees of Coventry Health and Life Insurance Company during the course of this examination is hereby acknowledged and appreciated. In addition to the undersigned, Ken Tang, CFE; Doug Daniels, CFE; and Justin Lamb, examiners for the Missouri Department of Commerce and Insurance, also participated in this examination.

# State of Missouri ) ) ss County of St. Louis )

I, Thomas J. Cunningham, on my oath swear that to the best of my knowledge and belief the above examination report is true and accurate and is comprised of only facts appearing upon the books, records, or other documents of the Company, its agents or other persons examined, or as ascertained from the testimony of its officers or agents or other persons examined concerning its affairs, and such conclusions and recommendations as the examiners find reasonably warranted from the facts.

Thomas J. Cunningham, CFE, CPA

Examiner-In-Charge

Missouri Department of Commerce and

Insurance

Sworn to and subscribed before me this  $2^{nd}$  day of 2022.

My commission expires:

Notary Public

CHERYL A ECK
Notary Public - Notary Seal
State of Missouri
Commissioned for S1. Louls County
My Commission Expires: December 19, 2025
Commission Number: 13837618

#### **SUPERVISION**

The examination process has been monitored and supervised by the undersigned. The examination report and supporting workpapers have been reviewed and approved. Compliance with NAIC procedures and guidelines as contained in the *Financial Condition Examiners Handbook* has been confirmed, except where practices, procedures, and applicable regulations of the Missouri Department of Commerce and Insurance and statutes of the state of Missouri prevailed.

Michael Shadowens, CFE

Assistant Chief Financial Examiner
Missouri Department of Commerce and
Insurance

Michael R. Shadowens